

2020 FISCAL YEAR ANNUAL REPORT



Athens-Ben Epps Airport

COMFORTABLY CONNECTING ATHENS TO THE WORLD



706-613-3420 | www.flyahn.com | airport@accgov.com

MISSION

TO PROMOTE A SAFE, CONSISTENT, AND EFFICIENT AVIATION ENVIRONMENT; PROVIDE QUALITY AVIATION PRODUCTS AND SERVICES; AND SERVE AS A CATALYST IN THE CREATION AND DEVELOPMENT OF AVIATION-RELATED INDUSTRY IN ATHENS-CLARKE COUNTY

VISION

WE ENVISION BEING THE REGIONAL AIRPORT FOR NORTHEAST GEORGIA, DRIVING ECONOMIC DEVELOPMENT WHILE COMFORTABLY CONNECTING ATHENS TO THE WORLD

**SAFETY
& SECURITY**

**FINANCIAL
SELF-
SUFFICIENCY**

**CUSTOMER
FOCUS**

**EMPLOYEES
ARE OUR
GREATEST
ASSET**

**ATHENS
PRIDE**

470,500



gallons
of fuel sold

27.8

\$ Million \$
dollar
economic
impact

0



reported
accidents

95



aircraft
based on field

100%

of T-hangers
leased

6,122

ft. of rehabilitated
runway
on Runway 9-27

A Year In Numbers

16



UGA athletic
teams serviced

1 of 9

carrier airports
in Georgia



40,250

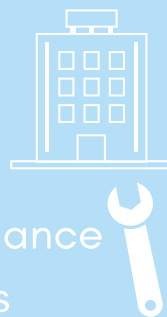
annual aircraft
operations

92%

positive
rating



3



on-site
maintenance
facilities

INFINITE

opportunity for
growth &
expansion

Sources:

¹ FY20 Operational Measures

² Georgia Department of Transportation Economic Impact Report for Athens-Ben Epps Airport

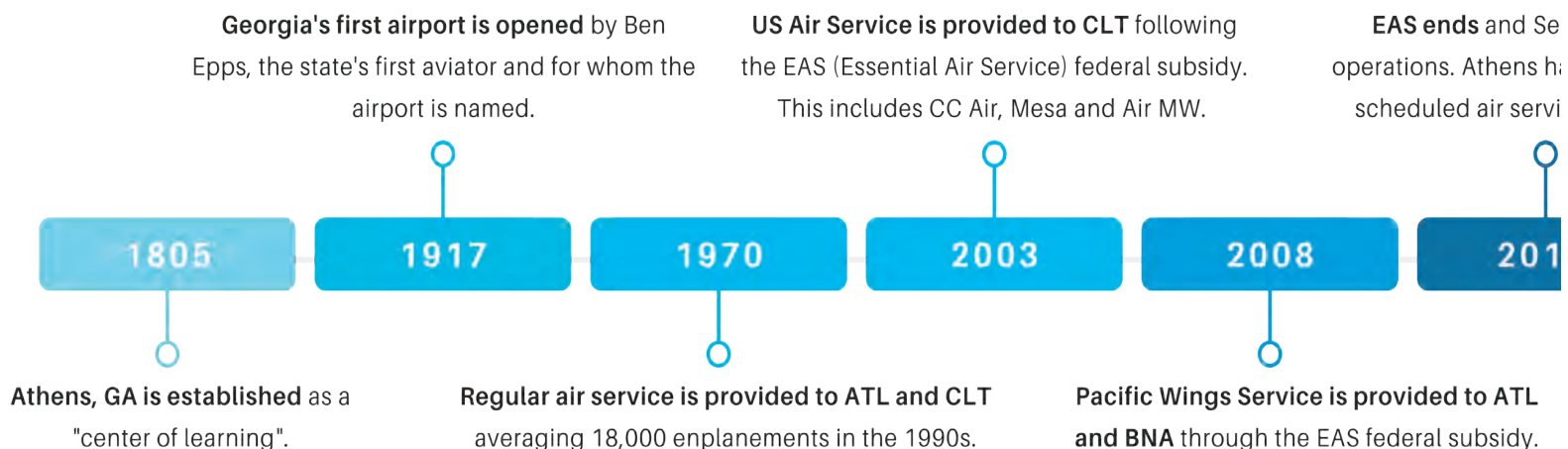
³ Airport Capital Improvement Plan (Dec. 2018)

ECONOMIC IMPACT



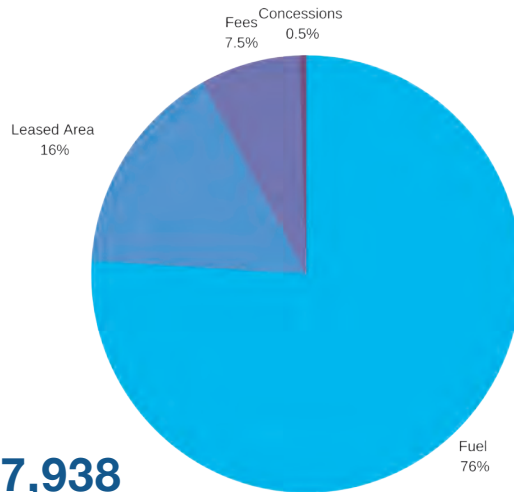
Information about the economic impact was obtained from the Georgia Department of Transportation Economic Impact Report for Athens-Ben Epps Airport (September 2020).

Timeline of Athens-Ben Epps Airport



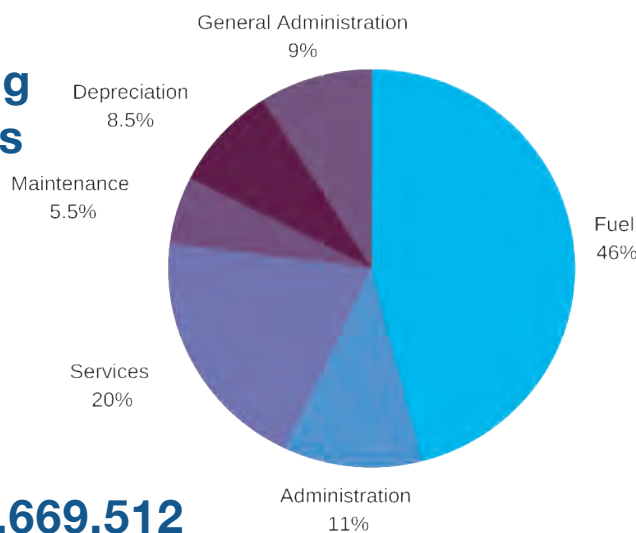
Flying into... FINANCES

FY20 Operating Revenue



Total: \$2,657,938

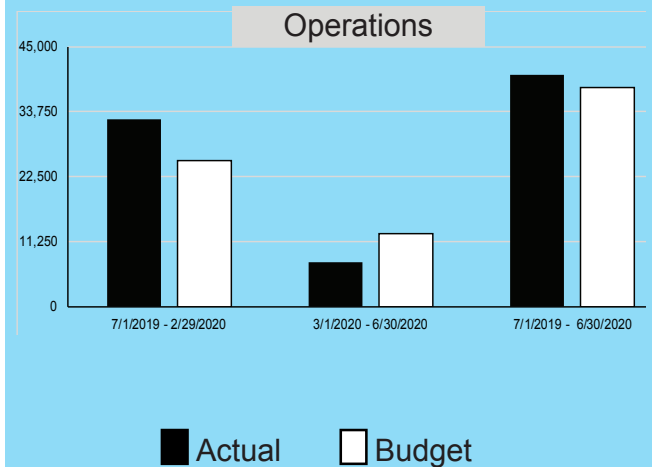
FY20 Operating Expenses



Total: \$2,669,512

Financial information obtained from the FY2020 unaudited figures

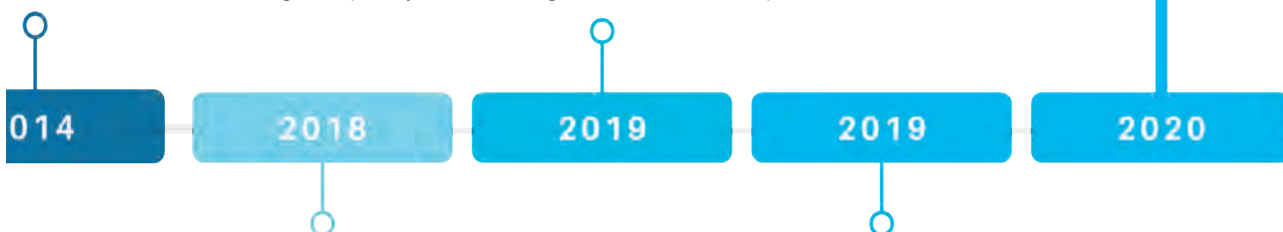
What a year...



In FY2020, AHN exceeded performance expectations, surpassing the fiscal year Operating Income Budget by \$50K and the number of operations by 2,220. COVID-19 disrupted this monumental progress, however the airport plans to surpass performance measures in the future.

and Seaport ceases
operations has been without
service ever since.

\$11.4 M Runway Project is completed improving
runway 9/27 to accommodate continued use, higher
weight capacity and future growth for aircraft operations.



Mike Mathews joins AHN
as Airport Director.

**AHN is awarded a \$750K Small Community Air Service Development
Program (SCASDP) grant** from the US Department of Transportation.

TAKING OFF

IN FY19, AHN COMPLETED A MAJOR CONSTRUCTION PROJECT THAT IMPROVED RUNWAY 9-27

AHN was chosen as a 2020 SPLOST recipient. With the \$5M granted this year and the additional \$30M that will be matched by the FAA and the GDOT over the next 10 years, the airport is committed to continuing these dramatic improvements to infrastructure.

COMPONENTS OF THIS PROJECT INCLUDED:

- RECONSTRUCTING RUNWAY 9-27,
- PROVIDING A NEW PAVEMENT SUBGRADE
- NEW SIGNAGE
- NEW HIGH INTENSITY RUNWAY LIGHTS
- PAVEMENT IMPROVEMENTS AT INTERSECTIONS AND ADJOINING RUNWAYS



DID YOU KNOW?

With the improved runway, AHN can now accept Boeing 737, Airbus A320, and Airbus A321 aircraft.

Clear Skies Ahead



Established an Air Service Development (ASD) Working Group to analyze and establish commercial service



Awarded a \$750,000 Small Community Air Service Development Program grant to recruit passenger service



Developed a commercial service marketing partnership with the Classic Center



Begin nonstop service from AHN to CLT with two roundtrips per day

AHN has been working to recruit a viable airline service and has received support from American Airlines. In a letter of support for the SCASDP grant, American Airlines indicated their willingness to consider initiating service. However, in the midst of COVID-19 airlines have faced a number of challenges. We fully support American Airlines as they work towards recovery and remain open to other opportunities that come our way.



FLYING INTO

Continue enhancing facilities

SELECTED BY ATHENS-CLARKE COUNTY AS A 2020 SPECIAL PURPOSE LOCAL OPTION SALES TAX (SPLOST) PROJECT, ALLOCATING THE FUNDS TOWARDS...



CONSTRUCTION OF A
TRANSIENT AIRCRAFT
HANGAR

REPAVEMENT OF RUNWAY 2
AND TAXIWAYS

IMPROVEMENTS TO THE
TERMINAL BAGGAGE
AREA AND PARKING LOT

Strategic Planning

DEVELOPED AND LAUNCHED A **STRATEGIC PLAN*** INCLUDING...



INITIATING
**MARKETING AND
OUTREACH**
ACTIVITIES TO
BETTER INFORM
THE COMMUNITY
AND OUR
CUSTOMERS



ACHIEVING
**FINANCIAL SELF-
SUFFICIENCY** BY
INCREASING
OPERATING
REVENUES



ENHANCING
GENERAL AVIATION
FACILITIES,
PRODUCTS, AND
SERVICES TO
**INCREASE ANNUAL
OPERATIONS** TO
50,000

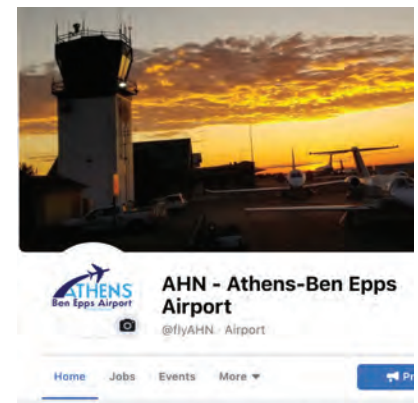
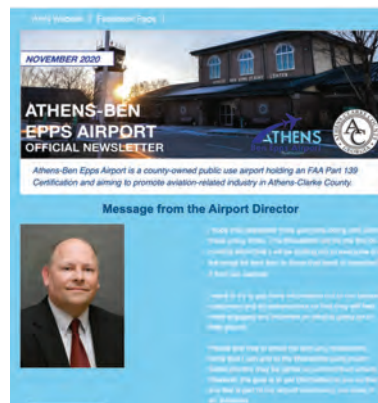
THE IMPLEMENTATION OF IMPROVED MANAGEMENT REPORTING HAS BEEN A KEY FACTOR IN THE SUCCESS OF OUR STRATEGIC RESULTS.

*Strategic Plan can be found at <https://www.accgov.com/DocumentCenter/View/61827/Airport-Authority-Strategic-Plan-Adopted-August-2019-PDF>

THE FUTURE

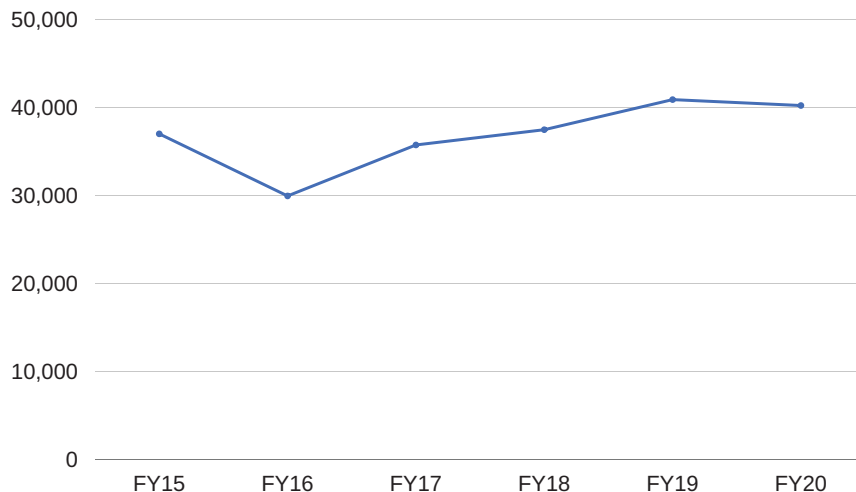
Enhancing community engagement

THE AIRPORT IS COMMITTED TO BOOSTING COMMUNITY COLLABORATION THROUGH INCREASED **SPEAKING APPEARANCES**, INVOLVEMENT WITH **LOCAL ORGANIZATIONS**, AND **PROVIDING EXPERIENTIAL OPPORTUNITIES FOR UGA STUDENTS**. IN ADDITION, A NEWLY LAUNCHED **WEBSITE**, THE CREATION OF A **FACEBOOK PAGE**, AND THE INTRODUCTION OF A **TENANT NEWSLETTER** WERE SIGNIFICANT STEPS IN THIS PROCESS.



Making progress

AIRCRAFT OPERATIONS



37% IMPROVEMENT FROM FY16

Information obtained from FY15, FY16, FY17, FY18, FY19, and FY20 Operational Measures

IN SEPTEMBER 2019, THE GEORGIA BULLDOGS DEFEATED THE NOTRE DAME FIGHTING IRISH 23-17. OVER A THREE-DAY PERIOD, THE AIRPORT RECORDED...

600+ TAKEOFFS
30,000+ GALLONS OF FUEL SOLD
120+ PLANES PARKED





OUR WINGMEN

A variety of businesses and organizations operate at the airport, providing employment and stimulating economic growth



From left to right: UGA Aviation Club, Air Traffic Control, Georgia State Patrol

Businesses include:

- The Flight School of Athens
- C-Ray Avionics
- Aero Services maintenance center
- Hertz Rent-A-Car
- Georgia State Patrol Aviation Division
- U.S. Military
- Transportation Safety Administration
- Georgia Forestry Commission

Clubs and organizations include:

- Civil Air Patrol
- University of Georgia Aviation Club
- Experimental Aircraft Association, Charter #780

78 on-site employees

7 full-time AHN employees

Credit: Chad Morehead



TESTIMONIALS

"Athens-Ben Epps Airport is a valuable resource in strengthening our economic development efforts in Athens-Clarke County, as well as providing jobs, opportunities, and quality of life for our residents and visitors."

-Kelly Girtz, Athens-Clarke County Mayor

"The Athens-Ben Epps Airport provides extraordinary value to our community. The opportunity to expand into passenger service will usher in the next phase of economic development, including the creation of hundreds of new jobs, an immediate expansion of the hospitality industry in Athens, and expanded tax benefits for all Athenians. The airport is a hidden gem."

-David Bradley, Athens Chamber President

"The Athens-Ben Epps Airport is vital to the hospitality industry in Athens. Air travel access is a key criterion for larger regional and national conventions, and every year we are asked by interested groups if it is available. We are extremely blessed to have a quality airport with an excellent operator already in Athens and fully believe that commercial air service will assist in the growth of the hospitality industry."

-Paul Cramer, Classic Center President



Athens-Ben Epps Airport

1010 Ben Epps Drive

Athens, GA 30605



www.flyahn.com

Airport Director

Mike Mathews

Mike.Mathews@accgov.com

Airport Authority

Lester Shindelman, Chair

Diane Napier, Vice Chair

David Asman

Robert Miles

Keith Sanders

Grant Tribble

Design

Sarah Gardiner

